



Real value in a changing world

“Our Jones Lang LaSalle team brings a combination of experience, skills and tools that has added significant value throughout our hospital construction project. Jones Lang LaSalle has brought the resources to our project to keep it running smoothly despite a number of potential obstacles. I sleep well at night knowing they are on top of all aspects of the project.”

Mark Hisey
Vice President for
Changing Spaces
Parkview Health
Fort Wayne, IN



Parkview Health System Critical Care Hospital, \$535 million, 960,000 sf

Jones Lang LaSalle ... By the Numbers

5.8 million square feet of healthcare projects completed from 2008-2010

1.4 million square feet of healthcare projects to be completed in 2011

25 million square feet of LEED certified buildings completed

325 LEED accredited staff in project management

35 staff dedicated to healthcare project management

8 years awarded corporate honors by *Fortune*, Ethisphere Institute and *Corporate Responsibility Officer*

1 proven D³ process



Real value in a changing world

Delivering *more*

A proven model for delivering healthcare facilities predictably

Program Management Services / Healthcare





Salem Hospital, Salem, OR

Expect more

Your trusted advisor to ensure the right investment in your future

A healthcare design and construction project is a complex, specialized process and selecting the right team is one of the most important things an owner can do to achieve a successful outcome. But beyond that, managing a cross-functional, collaborative team is essential to achieve maximum value, reduce costs and better supervise the intricacies of healthcare projects. That's where Jones Lang LaSalle excels.

By combining our proprietary project management tools with team delivery processes, we augment your internal team's capabilities and drive efficiencies in planning, design and construction. Working closely with you, we'll establish shared vision and goals, crystallize team commitment, and set the stage for positive communications. This bottom-line thinking approach increases efficiencies and achieves the right balance among quality, cost, schedule and operating model for your culture. We create an environment where every team member can leverage his or her area of expertise and build on each other's successes toward a common goal – a high-performance healthcare facility.

Services

Jones Lang LaSalle offers comprehensive and customized services for a challenging healthcare environment.

As an extension of your staff and project partner, we align teams, tools, processes and operations in a Lean delivery model that drives costs down and value up. Our services include:

- Comprehensive program management
- Construction planning
- Project delivery consulting
- Strategic planning
- Financing
- Team selection
- Cost / schedule development and control

Our tailored approach to project management generates maximum value by offering standalone services for an individual part of a project, as a complete package covering an entire project from conception to closeout, or as any combination of services that meet your needs.

In addition to our program management services, Jones Lang LaSalle offers a full complement of planning / development services for our healthcare clients.

Jones Lang LaSalle is the partner that delivers more.

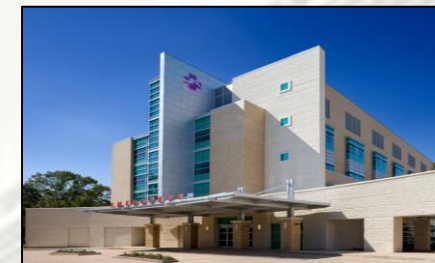
The right diagnosis

Managing a healthcare construction project is very different than managing the design and construction of other building types. In this era of healthcare delivery, you need more than "on time" and "on budget" to complete your building project. You need more than a typical approach to project delivery that segregates planning, design and construction.

You need D³ – Diagnose. Develop. Deliver.

D³ is Jones Lang LaSalle's proprietary project approach that cost-effectively manages any project or project phase, from pre-planning through closeout, to achieve your project goals. Compared to traditional project delivery processes, D³:

- Ensures that there are no gaps in the delivery elements required to succeed
- Ensures that capital projects are aligned with business strategies and improves revenue impact
- Facilitates project delivery and maximizes speed to market utilizing Lean delivery processes
- Aligns and engages the entire project team
- Improves patient, physician and staff satisfaction



CHRISTUS St. Frances Cabrini
Women's & Children's Pavilion
\$85 million, 190,000 sf



Northeast Georgia Health System
North Patient Tower
\$174 million, 454,000 sf



VCU Health System
Critical Care Hospital
\$167 million, 367,000 sf



University Medical Center of El Paso
Women's and Children's Hospital
\$330 million, 531,162 sf

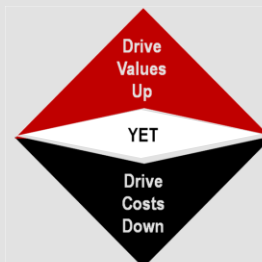


Jamestown Regional Medical Center
Greenfield Replacement Hospital
\$52.4 million, 121,000 sf



Salem Hospital Regional Health
Critical Care Tower Addition & Renovation
\$220 million, 505,000 sf

Traditional delivery process vs. D³



Our approach to delivering more

Drive values up, yet drive costs down.

We deliver value, as defined by each client, at every phase from design to delivery

