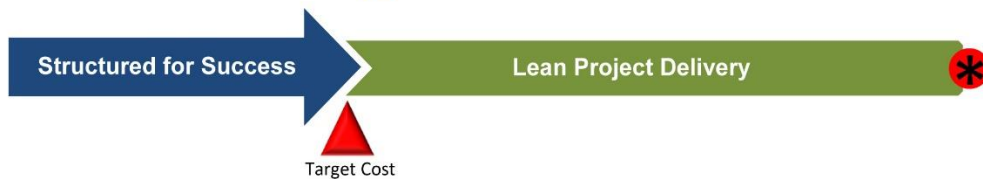


Traditional Delivery Approach

* Occupancy



Structured for Success Approach



Owner Benefits

- Scope / budget aligned with business case
- Improve staff satisfaction with the process
- Realistic budget and schedule
- Minimize waste and re-work
- Improve speed to market / less escalation impact
- Minimize risk and change orders

Due Diligence

- Expectation leveling / goals confirmation – staff, board, physicians, etc.
- Client organization / decision making structure
- Scope confirmation / enabling projects
- Facilitate clinical space template development
- Analysis of site constraints
- Entitlements procurement
- Project delivery and risk assessment / recommendation
- Target budget

Establish Project Controls

- Facility infrastructure confirmation
- Master program budget and cash flow projection
- Cost control system development
- Soft cost analysis / confirmation – equipment, IT, fees, etc.
- Master project schedule development
- Project team selection and contract development
- Team communication plan
- Contingency strategy

